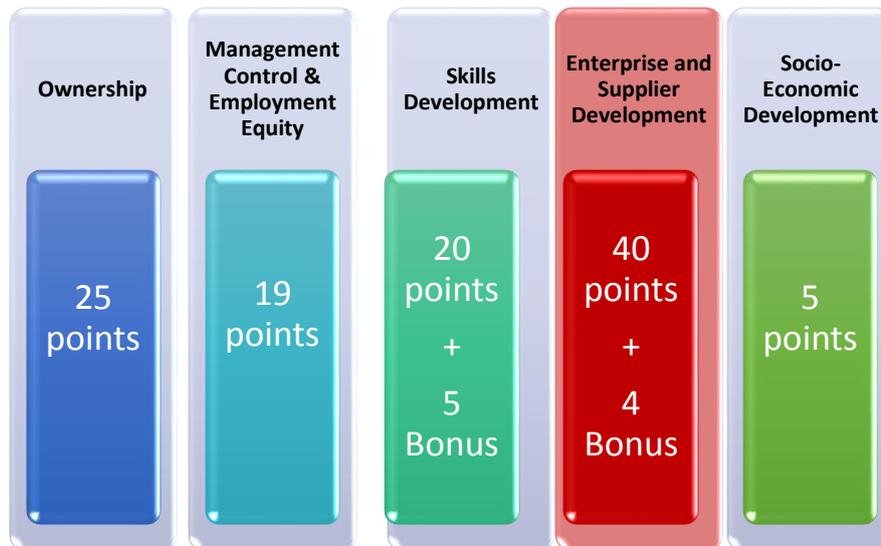




LSSA SYNERGY LINK AND THE B-BBEE SCORECARD

The revised BEE scorecard consists of 5 elements or pillars (below with their respective weighting). Three priority elements have been identified in the scorecard i.e. Ownership, Skills Development and Enterprise and Supplier Development. Subminimum target have been attached to these priority elements and if a measured entity does not achieve any of the subminimum targets, their BEE levels will be discounted by one level.



Supplier Development

This is the process of working with certain suppliers on a one-to-one basis to improve their performance for the benefit of the buying organisation, leading to improvements in the total added value from the supplier in question in terms of B-BBEE rating, product or service offering, business processes and performance, improvements in lead times and delivery. By encouraging companies to invest in Supplier Development initiatives, this will ultimately strengthen the supply chain. If this is tackled correctly, it can ensure that the supply chain communicates correctly, to deliver efficiently and cost-effectively. An additional benefit is that the more a company spends with black owned suppliers, the better its Preferential Procurement score on the Broad-Based scorecard.

Enterprise Development

This is a strategy for promoting economic growth and reducing poverty by building SMMEs, membership organisations to represent them and competitive markets that are stronger and more inclusive. It consists of monetary and non-monetary, recoverable and non-recoverable contributions actually initiated in favour of a beneficiary entity by a measured entity with the specific objective of assisting or accelerating the development, sustainability and ultimate financial independence of the beneficiary.

SYNERGY LINK will play a facilitative role between the Transferring Firm and the Growing Firm. Given the nature of the programme, it can be deemed as an **enterprise development** programme. If the Growing Firm procures the services of the Transferring Firm, the relationship may shift from enterprise development to supplier development.

GROWING FIRM

The Growing Firm will need to be at least 51% black owned and/or black women owned.

The Growing Firm will need to maintain an evidence pack to be passed on to the Transferring Firm comprising of the following:

1. B-BBEE affidavit template (annexure A)
2. Tax clearance/Fidelity Fund certificate
3. Contract with Transferring Firm
4. Development plan with (annexure B)
 - clear objectives as stated in the contract/agreement;
 - priority interventions as per the contract/agreement;
 - key performance indicators; and
 - a concise implementation plan.

TRANSFERRING FIRM

The Transferring Firm must keep

1. records of Development/Implementation plan by signing off milestones and KPIs;
2. timesheets;
3. records of the cost of time spent in development the Growing Firm and evidence of other relevant expenditure.

Enterprise development contributions

The monetary value of the above will be claimable as enterprise development contributions.

A bursary to a Growing Firm (black) candidate to attend unaccredited training (such as a LSSA LEAD course) can be claimed as enterprise development contributions.

Skills Development element in scorecard

If a Transferring Firm wishes to claim points under this section, it can enrol a candidate in a relevant LSSA LEAD training course. This will allow the Transferring Firm to claim 15% of the Transferring Firm's skills spend target.

To claim the above, the Transferring Firm must keep

1. a copy of the invoice;
2. certified copy of candidate's ID;
3. proof of attendance of the course (copy of certificate/signed training register; and
4. proof that the candidate is not an employee of the Transferring Firm.

SWORN AFFIDAVIT – B-BBEE EXEMPTED MICRO ENTERPRISE

I, the undersigned,

Full name & Surname	
Identity number	

Hereby declare under oath as follows:

1. The contents of this statement are to the best of my knowledge a true reflection of the facts.
2. I am a member / director / partner/ owner of the following enterprise/firm and am duly authorised to act on its behalf:

Firm (Enterprise) name	
Trading name if different	
Registration number (CIPC or law society practice number)	
Firm/ enterprise address	

3. I hereby declare under oath that:
 - The firm is _____ % black owned i.e. South African African, Coloured or Indian;
 - The firm is _____ % black woman owned i.e. South African African, Coloured or Indian;
 - Based on the management accounts and other information available on the _____ financial year, the income did not exceed R10,000,000 (ten million rands);

Please confirm on the table below the B-BBEE level contributor, **by ticking the applicable box.**

100% black owned	Level One (135% B-BBEE procurement recognition)	
More than 51% black owned	Level Two (125% B-BBEE procurement recognition)	
Less than 51% black owned and turnover is less than R10 m	Level Four (100% B-BBEE procurement recognition)	
No black ownership	Level Four (100% B-BBEE procurement recognition)	

4. The firm is an empowering supplier in terms of **the dti** Codes of Good Practice.
5. I know and understand the contents of this affidavit and I have no objection to take the prescribed oath and consider the oath binding on my conscience and on the owners of the enterprise which I represent in this matter.
6. The sworn affidavit will be valid for a period of 12 months from the date signed by commissioner

Deponent Signature: _____

Date: _____

 Commissioner of Oaths
 Signature & stamp

DEVELOPMENT PLAN

Implementation Plan, Milestones and Key Performance Indicators (Growing Firm) and addendum to agreement						
Development area	Development area description	Possible solution (Milestone)	Key performance indicator (KPI)	Start date	Due date	Signature
Agreed training area	•	•				
	•	•				
	•	•				
Agreed training area	•	•				
	•	•				
	•	•				
Agreed training area	•	•				
	•	•				
	•	•				
Agreed training area	•	•				
	•	•				
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	•	•				